

- Cooperative Purchase Agreement with Insight Public Sector, Inc.
  
  
  
  
  
  
  
  
  
  
- August 1, 2016



## Purpose

- IT coordinates and authorizes purchases for City's IT Infrastructure
- Purchasing based on IT's Infrastructure Systems Plan
- Purchasing for New Projects
- Take Advantage of Cooperative Pricing
- Eliminate Many One-Off Procurements
  - Repetitive purchasing processes
  - Repetitive legal reviews



## Previous Contracts

- July 2, 2012 City entered into two Cooperative Purchase Agreements with Insight Public Sector
  - US Communities for telecommunications, servers, UPS, and electrical services
  - AZ State for network equipment and services
- Contracts expired as of July 1, 2016



## New Contract

- US Communities awarded Insight a new contract on May 1, 2016.
- Covers any technology related hardware, software, and services
- Price match any contract in effect within the State
- One Purchase Agreement moving forward



# Budget Impact

- Technology Replacement Fund
  - FY2017 - \$605,000 – Server Infrastructure
  - FY2018 - \$779,000 – Storage / Backup Power
  - FY2019 - \$700,000 – Core Network / Telecom
  - FY2020 - \$554,000 – Network Routers
  - FY2021 - \$724,000 – Network Switches
- Maintenance & Support
  - \$174,000 / yr – Network/Telcom/Systems/Storage
- Network Hardware
  - \$22,000 / yr – WiFi Access Points



## Purchase Agreement Details

- One-Year Contract with option to renew up to four one-year terms
- Up-To \$975,000 annually with max aggregate not to exceed \$4,875,000
- Funding subject to Council approval which is included in the City's Annual Budget and Financial Plan



## Recommendation

- City Staff recommends that City Council approve the Cooperative Purchasing Agreement with Insight Public Sector, Inc. for technology products, services, and solutions in an amount not to exceed \$975,000 annually for a total aggregate amount not to exceed \$4,875,000 and authorize the Mayor or City Manager and City Clerk to execute the appropriate documents.



# Insight Purchase Agreement

Questions?

